

Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

62.27

FOR MARKET AND TRUCK GARDENERS ONLY.

**Wholesale
Price List**

A·A·BERRY SEED CO.

SEED MERCHANTS



CLARINDA, IOWA.

January

1st, 1917

of Agriculture

DEAR FRIENDS:

We are making a special effort this year to furnish our Market Gardener customers with the highest grade of seed that can be produced and have made our prices just as low as we can possibly offer the best grade of seed which is all backed by our guarantee. Now, we want you to note our prices and if you have never entrusted an order to our care, do so this spring, and we will furnish you with seed that will please you and make you one of our permanent customers. We have a very large Market Gardeners trade, but can take care of more of this class of trade for we are striving to build up this department and want your patronage.

We appreciate the importance of high grade seed which is true to name and of strong vitality, and we always give our Market Gardener orders preference and see that they get the very best stock that is in our establishment. Do not pay exorbitant prices when you can get equally as good, if not better, for much less money. We will put our seeds right along side of any seedsman and prove to you that they have the quality. Give us your order this season and see for yourself that our seeds are more than we claim for them.

Always use the YELLOW ORDER SHEET when ordering. It will avoid mistakes and delays. If you wish more order blanks kindly drop us a card and we will be glad to furnish them. When using prices on this sheet, mark order WHOLESALE.

Buyers of vegetable seed in large quantities as Market Gardeners are entitled to low prices as is customary with all Seedsmen NOTE—No order filled, under any circumstances, at these prices, for less than \$2.00. Prices are on board cars Clarinda. The buyer pays freight or express charges, also postage. To prepay postage see parcel post rate and add postage to price quoted. Freight is cheapest on large quantities. Don't Forget to state plainly how you wish goods sent

You will note some Prices are Exceptionally low; this is due to large crops. All Seeds the Best and First Class.

TERMS—Cash with order, same as page 6 of Catalog. Use Yellow Order Blank.

We Defy Competition—If you will send us a list of any reliable seedsman with prices less than these, we will meet them. Remember we guarantee all of our seed to be of high germination. **OUR MOTTO: "BEST SEED FOR THE LEAST MONEY."**

Variety.	PRICE.			Variety.	PRICE.			Variety.	PRICE.		
BEANS	BU.	% bu	% bu	CABBAGE	LB.	% lb	% lb	SWEET CORN.	BU	% bu	% bu
Long Yellow Six Weeks...	\$7.50	\$3.80	\$1.00	The Norseman.....	\$1.50	\$80	\$45	Half Dwarf.....	\$1.10	\$60	\$32
Improved Red Valentine...	7.50	3.80	1.10	Early Winningstadt.....	1.25	70	40	Kalamazoo.....	1.25	65	33
Refugee.....	7.50	3.80	1.10	Early Flat Dutch.....	1.25	70	40	Early White Cory.....	6.00	310	88
Stringless Green Pod.....	10.00	5.25	1.40	Early Jersey Wakefield.....	1.40	75	40	Early Minnesota.....	5.00	260	75
German Black Wax.....	11.00	5.60	1.50	Copenhagen Market.....	1.75	100	55	Crosby's Early.....	6.00	310	88
Golden Wax.....	11.50	6.00	1.60	Express.....	1.25	65	35	Country Gentleman.....	10.00	525	144
Wardwell's Kidney Wax...	12.00	6.25	1.75	Early Summer.....	1.15	60	35	Stowell's Evergreen.....	8.25	425	120
Bountiful.....	9.50	5.00	1.40	All Seasons.....	1.50	80	45	Early Evergreen.....	8.50	440	125
Davis' White Wax.....	10.00	5.25	1.45	Early All Head.....	1.40	75	40	Golden Bantam.....	9.50	500	133
Henderson's Bush Lima...	7.00	3.60	1.00	Sure Head.....	1.10	60	35	Peep O' Day.....	6.50	350	104
Burpee's Bush Lima.....	7.50	3.80	1.10	Danish Ball Head.....	1.40	75	40	Early Sensation.....	10.00	525	150
Dreer's Improved Lima...	8.00	4.10	1.15	Savoy American Drumh'd.....	1.25	70	40	Late Mammoth.....	5.00	275	80
Cut Short or Corn Field...	6.50	3.50	1.00	Large Late Drumhead.....	90	50	30	Black Mexican.....	5.00	260	75
Dutch Case Knife.....	6.75	3.50	1.00	Volga.....	1.60	90	50	Zig Zag Evergreen.....	10.00	525	144
Kentucky Wonder.....	7.00	3.60	1.00	Autumn King.....	1.10	60	35	Kendall's Giant.....	8.00	425	120
Lazy Wife.....	11.00	6.00	1.60	Late Flat Dutch.....	1.00	55	30	CUCUMBER.	LB	% lb	4 lb
Horticultural Pole.....	7.50	3.80	1.10	Oxheart.....	1.10	60	35	Imp. Long Green.....	50	30	20
Prolific Tree.....	7.50	3.80	1.10	Glory of Enkhuizen.....	1.50	80	45	Early Cluster.....	45	25	15
White Wonder.....	7.50	3.80	1.10	Holland.....	1.60	90	50	Early Frame.....	50	30	20
Mammoth White Pod.....	15.00	8.00	2.25	CARROT				Green Prolific.....	50	30	20
White Navy.....	7.50	3.80	1.10	New Chantenay.....	60	35	20	Arlington White Spine.....	50	30	20
BEET	LB.	% lb	% lb	Oxheart.....	55	30	15	Chicago Pickling.....	50	30	20
Crosby's Egyptian.....	55	30	15	Early Scarlet Horn	60	35	20	White Spine Evergreen	50	30	20
Crimson Globe.....	60	35	20	Danvers Half Long.....	60	35	20	Improved White Spine	55	30	20
Early Eclipse.....	55	30	15	French Forcing.....	75	40	25	Cool and Crisp	55	30	20
Edmand's Blood Turnip...	55	30	20	Large White Belgian.....	45	25	15	Boston Pickle.....	45	25	15
Early Blood Turnip.....	50	30	20	Large Yellow Belgian.....	45	25	15	New Klondike	60	35	20
Detroit Dark Red.....	65	35	20	Mastodon	45	25	15	Cumberland.....	50	30	20
Long Blood Red.....	45	25	15	Long Orange.....	55	30	18	Davis' Perfect.....	60	30	20
White French Sugar.....	30	17	10	Victoria	45	25	15	Berry's Champion Pickler.....	90	50	30
Golden Tankard.....	30	17	10	CAULIFLOWER	OZ.	% oz	% oz	LETUCE			
Mammoth Long Red.....	25	15	10	Early Dwarf Erfurt.....	1.25	65	35	Early Curled Simpson.....	45	25	15
Yellow Globe Mangold....	25	15	10	Ear'v Snowball	90	50	30	Black Seeded Simpson	45	25	15
Klein Wanzelbin.....	30	17	10	White Plume.....	1.50	80	50	Early Tennis Ball.....	45	25	15
Vilmorin Sugar.....	25	15	10	Golden Self Blanching.....	3.25	175	100	Grand Rapids.....	50	30	20
Danish Slud Strup.....	28	15	10	Giant Pascal	1.25	75	40	Improved Hanson	50	25	15

Variety	PRICE				Variety	PRICE				Variety	PRICE			
Butter Cup.....	\$ 45	\$ 25	\$ 15		Largo Red Wethersfield.....	\$ 150	\$ 80	\$ 45		RADISH	LB.	1/4 lb	1/2 lb	
Prizehead	50	30	18		Berry's Imp Red Wetherfld.....	2 00	1 10	60		Rosy Gem	\$ 30	\$ 18	\$ 12	
California Cream Butter..	45	25	15		Danver's Yellow Globe.....	1 20	65	35		Early Scarlet Turnip.....	30	18	12	
May King	55	30	18		White Queen.....	1 50	80	45		Round Dark Red.....	30	18	12	
Ceberg	50	30	18		Mammoth Silverskin.....	1 90	100	60		Long Scarlet Short Top	30	18	12	
Big Boston	55	30	18		Australian Brown	1 25	65	35		French Breakfast.....	30	20	12	
Crisp as Ice	55	30	18		Southport Red Globe	1 60	85	45		White Vienna.....	35	20	12	
EGG PLANT.														
Improved New York.....	3 00	1 60	90		Southport White Globe.....	2 00	1 10	60		White Strasburg	30	18	12	
Imp. Round Purple	2 75	1 50	80		Giant Prizetaker.....	1 25	65	35		Chartier	30	18	12	
Black Giant Pekin.....	3 00	1 60	90		White Barletta	1 50	80	45		Early White Turnip.....	35	20	12	
MUSK MELON														
Eden's Gem or Nét'd Rock	40	25	15		White Portugal	1 90	1 00	60		Mixed.....	25	15	12	
Rocky Ford, Extra Select..	40	25	15		Mammoth Silver King	1 75	90	50		Long Black Spanish.....	35	20	12	
Rocky Ford	35	20	12		Southport Yellow Globe.....	1 25	70	40		Icicle	35	20	12	
Green Nutmeg	50	30	18		Ohio Yellow Globe.....	1 25	70	40		Chinese Rose	35	20	12	
Emerald Gem.....	50	30	18		White Italian Tripoli.....	1 60	85	45		Scarlet Globe	35	20	12	
Yellow Cantaloupe.....	60	35	20		Extra Early Red Flat.....	1 50	80	45		Scarlet Turnip White Tip	30	18	12	
Banquet	50	30	18		ONION SETS					Cincinnati Market.....	35	20	12	
Thumway's Giant.....	60	35	20		BU. 1/4 bu 1/2 bu					Non Plus Ultra	35	20	12	
Burrell's Gem.....	60	35	20		Yellow Bottom.....	2 50	1 50	40		SQUASH				
Berry's Favorite	1 10	65	35		Red Bottom	2 90	1 50	50		White Summer Crookneck	45	25	12	
Montreal Market	50	30	18		White Bottom	3 50	1 80	55		Yel. Summer Crookneck	50	30	12	
Paul Rose	50	30	18		Second Size Red only.....	1 75	1 00	35		Early White Bush	45	25	12	
Extra Ey. Hackensack ..	50	30	18		PARSNIP					Yellow Bush Scallop	50	30	12	
Hackensack or Turks Cap-	45	25	15		Hollow Crown.....	35	20	10		Chicago Warty Hubbard	55	30	12	
Golden Netted Gem.....	45	25	15		Long Smooth	35	20	12		Sibley	60	35	20	
Grand Rapids.....	45	25	15		Half Long Guernsey	35	20	12		Golden Hubbard	60	35	20	
Banana (true)	90	50	30		PEPPER					Boston Marrow	50	30	12	
Tip Top.....	50	30	18		Sweet Mountain	1 60	85	50		Fordhook	50	30	12	
Age or Millers Cream.....	60	35	20		Chinese Giant	2 75	1 50	80		Mammoth Chili	65	35	20	
Any Lind	50	30	18		Golden Dawn	1 75	90	50		Faxon	50	25	12	
WATERMELON														
Alabama Sweet.....	85	20	12		PEAS					Improved Hubbard	55	30	12	
Cuban Queen.....	35	20	12		BU. 1/4 bu 1/2 bu					SALSIFY				
Cole's Early.....	40	25	15		Little Marvel	6 25	3 20	90		Long White	1 00	60	30	
Dixie.....	40	25	15		First and Best	5 50	2 90	80		Mam. Sandwich Island	1 10	60	30	
Early Honey Drip	1 10	60	35		American Wonder	5 75	3 00	80		SPINACH				
Fordhook Early	35	20	12		Nott's Excelsior	5 75	3 00	80		Bloomsdale	55	30	12	
Florida Favorite	40	25	15		Premium Gem	5 50	2 80	75		New Victoria	55	30	12	
Ga. Rattlesnake	35	20	12		Alaska	5 50	2 80	75		Long Standing	55	30	12	
Golden Honey	90	50	30		Stratagem	5 75	2 90	75		TOMATO				
Halbert's Honey	50	30	18		Abundance	5 25	2 70	70		Early Michigan	1 50	80	40	
Hungarian Honey	60	35	20		Champion of England	5 25	2 75	75		New Stone	1 40	75	40	
Harris' Earliest	40	25	15		White Marrowfat	5 25	2 75	75		Red Trophy	1 40	75	40	
Jones' Jumbo	30	18	10		Black Eyed Marrowfat	5 00	2 60	70		Acme	1 40	75	40	
Kleckley Sweet	45	25	15		Telephone	5 75	3 00	80		Beauty	1 50	80	40	
Kleckley Sweet (Improved)	50	30	18		Everbearing	5 25	2 75	75		Perfection	1 35	70	40	
Kolbs Gem	30	18	10		Advancer	5 75	2 90	80		Ponderosa	2 25	1 20	60	
Kentucky Wonder	30	18	10		Horsford's M'k't Garden	5 75	3 00	80		Dwarf Champion	2 00	1 10	60	
Light Icing	40	25	15		Gradus	6 00	3 25	90		Yellow Plum	1 60	85	40	
Monte Cristo	45	25	15		Potlatch	6 00	3 25	90		Royal Red	1 40	75	40	
Mammoth Ironclad	40	22	15		Pedigree Extra Early	6 25	3 25	90		Matchless	1 40	75	40	
McIver's Sugar	40	25	15		Dwarf Tom Thumb	5 75	3 00	80		Berry's Tree	1 90	1 00	50	
Mammoth Melting Sugar ..	1 25	70	40		McLeans Little Gem	5 25	2 70	75		Golden Queen	1 25	70	40	
Peerless or Ice Cream ..	40	25	15		Thomas Laxton	5 50	2 90	80		Earlibell	2 25	1 20	75	
Phinney's Extra Early ..	40	25	15		Mammoth Melting Sugar	5 75	3 00	80		Berry's Early Wonder	4 00	2 10	1 10	
Pride of Georgia	35	20	12		SWEET PEAS					Spark's Earliana	1 50	80	45	
Princess	1 25	70	40		LB. 1/2 lb 1/4 lb					Alpha Pink	2 00	1 10	60	
Seminole	35	20	12		Choice Mixed (separate) ..	75	40	25		Early June	2 50	1 30	70	
Snowbound	30	25	15		60	35	20		TURNIP					
Sweetheart	35	20	12						Purple Top Strap Leaf	30	18	10		
Tom Watson	45	25	15		Queen's Goiden (seed)	10	06	...		White Egg	40	20	12	
Triumph	40	25	15		POPCORN					Sweet German	40	25	15	
Vick's Early	40	25	15		White Rice (seed)	10	06	...		Purple Top Milan	55	30	18	
Colo. Green Seed Citron ..	45	25	15		Queen's Goiden (seed)	10	06	...		White Milan	50	30	18	
Red Seed Citron	45	25	15		PUMPKIN					White Globe	35	20	12	
ONION														
Early Red Globe	1 90	85	45		Small Sugar	40	22	12		Cowhorn	35	20	12	
					Kentucky Field	25	15	10		Purple Top Globre	35	20	12	
					Common Field	25	15	10		Monarch Ruta Baga	28	15	10	
					Large Cheese	40	22	12		Purple Top Ruta Baga	28	15	10	
					Mammoth Prize	65	35	25		MISCELLANEOUS				
					Mammoth Tou's	75	40	25		Strawberry Plants	3 50	15	10	
										Rhubarb Roots	3 50	
										Asparagus Roots	65	4 50	...	

62.27

FARMERS SPECIAL PRICE-LIST.

GRASS SEED - NEW CROP - TESTED.

A·A·BERRY SEED CO.

SEED MERCHANTS



CLARINDA, IOWA.

AMERICAN SEED TRADE,
AND BUSINESS.

FEBRUARY 7 '917

WHY OUR PRICES ARE LOW.

We secure our Grass Seed direct from the producer and buy in large quantities, but only buy the choicest lots we can obtain, and buy at the right price, we reject many lots of seed which are readily bought by dealers who are not so particular about their seed. We have one of the best equipments for cleaning seed but we cannot separate all weed seed from clover nor can any other seed house. We secure Seed free from buckhorn and sourdock and when we reclean it we have a grade of Seed we are proud to offer our trade.

We sell thousands of bushels of Clover Seed each season and buy our seed to the very best advantage. Dealers who handle in small quantities cannot hope to compete when QUALITY as well as price is considered. We sell our seed direct to our customers on a very small margin and they receive what we save on the initial cost of the seed and the retailer's profit. No midd'men's profit to pay when you buy direct. We deal direct with the farmers and always give them our very best prices. If you wish first-class seed at attractive prices, send us your order.

We have high grade grass seed of all kinds and can supply you with any seed you may need. If you do not find quoted just what you want, ask for special quotations. We have a very large stock of the very best recleaned seed and there is no reason why we cannot serve you to advantage.

These quotations are based on to-day's market and are subject to change, for prices are low and are only good for early acceptance. If you are unable to order now, write later for best prices. Show our samples to your neighbors; have them order with you. Ask for special prices on large amounts.

GLOVERS

		Per Bu
Medium Red	Country Clean	\$ 7 50
"	Star Brand (Prime)	8 40
"	Planet Brand (Extra Choice)	9 90
"	Dealer's Fancy	10 80
"	World Brand (Extra Fancy)	11 50

Mammoth Red 30¢ per bu higher than Med

		Per Bu
Alsike	Country Clean	8 40
"	Star Brand (Prime)	9 60
"	Planet Brand (Extra Choice)	10 80
"	World Brand (Extra Fancy)	11 75

White World Brand (Extra Fancy)

		Per Bu
Alfalfa	Country Clean	6 00
"	Star Brand (Prime)	7 00
"	Planet Brand (Extra Choice)	8 70
"	Dealer's Fancy	9 50
"	World Brand (Extra Fancy)	10 00
"	Turkestan Fancy	9 60
"	Foreign Grown (Extra Fancy)	9 00
"	Grimm (Fancy)	18 00

Sweet Prime White Blossom Hulled

		Per Bu
"	Choice	7 80
"	Fancy	9 75
"	Extra Fancy	10 75
"	Fancy Unhulled	11 50

Yellow Blossom Biennial Hulled

		Per Bu
"	Yellow Blossom Annual	5 00
"	Unhulled	10 50
"	Fancy Yellow Blossom Annual	5 00

Timothy Country Clean

		Per Bu
"	Star Brand (Prime)	2 00
"	Planet Brand (Extra Choice) ..	2 25
"	World Brand (Extra Fancy) ..	2 50

Alsike and Timothy Mixed (50 lbs to bu)

		Per Bu
Glover, Alsike & Timothy Mixed "	..	4 00
Glover and Timothy Mixed (50 lbs to bu)	Bags free on all seed quoted.	4 50

SAMPLES. We will be glad to send samples of any grass or field seed on request. Our prices are right and the quality offered is the best and we feel after you have our samples and prices that we will be favored with your patronage.

GRADES. We offer 4 grades of recleaned Clover and Alfalfa. All have been thoroughly recleaned and comply strictly with the Iowa Pure Seed Law.

STAR BRAND, (Prime). This is our cheapest grade, and is the one most generally handled by the home dealers on account of being able to make more profit on it. We do not recommend buying this grade, although we have many customers who are well pleased with it.

PLANET BRAND (Extra Choice). This grade pleases the average farmer and gives splendid satisfaction and we do not hesitate to recommend it for we know that it will please you. It has been thoroughly recleaned and contains no dangerous weed seed. Our Planet Brand is equal to many grades represented to be the best, and sold as Fancy. You can depend upon this grade.

DEALER'S FANCY. This is a very fancy grade of seed which has been carefully recleaned. Very few dealers offer a grade that is equal to it, but if you wish our very best order our World Brand.

WORLD BRAND (Extra Fancy). This is our very best grade of tested seed, containing nothing but nice, large, plump seed, and is demanded by many farmers who wish only the best. This grade is free from all foreign matter and is as near perfect seed as it can be made. Our World Brand stands for the highest quality and there is no seed superior to this grade. It will please the most skeptical buyer and those who want the best.

NOTICE

Read our guarantee inside of front cover of Catalog. If seed is not as represented return and money will be refunded. You are protected when you order from us.

RECLEANED CLOVER SEED

Iowa Grown - Free of Weeds - Guaranteed Pure.

In the past 20 years we have built up a phenomenal business in Grass Seed and we no doubt sell more Clover Seed direct to the farmer than any other seed company. We have always furnished a high grade of seed, always equal to sample and at reasonable prices, satisfaction guaranteed, and for this reason the farmers send us their orders. We want to sell you what Grass Seed you require and will make it to your interest to order your seed direct from us.

There is no reason why we should not be able to save you much money on your Grass Seed this season. We have bought high grade seed at a very attractive price and were never in better position to serve our trade. We will meet any legitimate competition. This year our prices are absolutely bed-rock, and do not believe anyone will question but what our prices are low and we can save you money.

The Value of Clover.

We all appreciate the value of Clover as a fertilizer and are realizing more and more the importance of recleaned seed. It has been proven time and again that recleaned seed is cheaper to sow and much more satisfactory, for it is clover you want and not undesirable weeds, which are bound to be found in all country run seed which has not been recleaned.

You cannot afford to miss this opportunity of securing some of our pure recleaned seed this season for seeding. It will cost less to sow our World Brand than if you used country seed. You cannot afford to take chances of getting dangerous weeds started even if there was a slight difference in price.

The corn grower appreciates the fact that it is necessary to rotate crops in order to secure best results. Clover is the corn growers friend. You can reclaim old worn-out corn land at a cost not to exceed \$1.25 to \$1.75 per acre. It will not cost more than this to sow our World Brand Clover Seed. When you stop to consider that you raise double the amount of corn after having clover on the land for a year or so, you can readily see the value of sowing clover. We know of no cheaper fertilizer, and we cannot urge you too hard to sow Clover this season as prices are greatly reduced.

See pages 30-48 for particulars on Grass Seed.

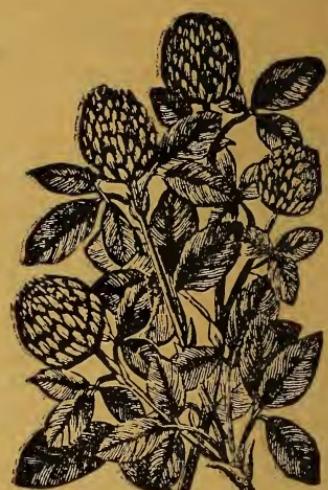
When to Sow Clover.

This season Clover prices are more favorable for the buyer than they have been for several seasons. Farmers should use Clover Seed freely as it is unusually cheap when you consider the extremely high prices of other farm crops. We look for an unprecedented demand for seed on this account and anyone who needs seed will make no mistake in buying early at our low prices.

If you sow clover every year, you cannot miss out very often and you will come out ahead in the long run. What you gain in one crop will pay for any losses due to any failure before. The best farmers use Clover Seed freely. When you need clover to rebuild worn out corn land, it is folly not to sow seed, for it doubles your yields and it costs no more to plant and tend corn that makes 75 bushels to the acre than corn that makes 25 bu.

Don't be careless about the grade of seed used, as a bushel sows from six to eight acres and a dollar or two on the bu. is but a few cents per acre. For this small difference, you cannot afford to run any risk of getting bad weeds started which will take you years to eradicate.

It is essential to have good clean seed which you can rely on and for this reason we recommend our World Brand. You can absolutely depend upon this grade of seed. Often when seed is scarce, it is almost impossible to get high grade seed at the end of the season. Order our World Brand now and you will get the very best seed obtainable and at a right price.



RED CLOVER

Cost of Uncleaned Clover.

Country seed should never be sown before recleaning, for you never can tell how much shrunken seed dirt and weed seed it contains until it has been cleaned. It would surprise you to know how much will clean out, and no one would sow the screening. From 15 to 30 per cent is nothing unusual and if you tried to make a grade equal to our World Brand it would run a much larger per cent

You make a great mistake when you buy seed from your neighbors thinking you are getting it cheaper and that it is free from weeds. Many farmers have sourdock and buckhorn, the two worst weeds found in clover. Buy our World Brand and you will not get weed seed but the cheapest and best clover you can buy. We have hundreds of customers who write us that our Seed was the best seed they ever bought.

Tested Seed.

No Clover should be sown that contains buckhorn, sourdock, thistle, dodder, or any other dangerous weed seed. The only way to know that you are getting seed free from these weeds, is by buying the best grade from a reliable dealer who actually knows these weeds and has tested the seed offered. Our seed has been carefully analyzed and tested by an expert and you can depend on the seed we recommend. We guarantee our seed to be as represented and we sell subject to State and Government tests. If you find any noxious weed in it, return and receive your money.

COMPARISON ON COST

	Price bu.	Sow per A.	Cost per	A.
Berry's World Brand	\$11.50	8 lbs.	\$1.56	
Uncleaned Clover	\$9.50	12 "	\$1.96	

The uncleaned seed is invariably most expensive for it will not seed nearly so far, besides you get from 2 to 4 lbs of weed seed in every bu. that is never desirable.

REFERENCE

To Whom It May Concern—The A. A. Berry Seed Co., is responsible and you can depend on any statements made by them. You need not hesitate sending money with order for they are reliable.

Yours respectfully,

Marlins Trust and Savings Bank